

Publication of Turnover Q3 2024

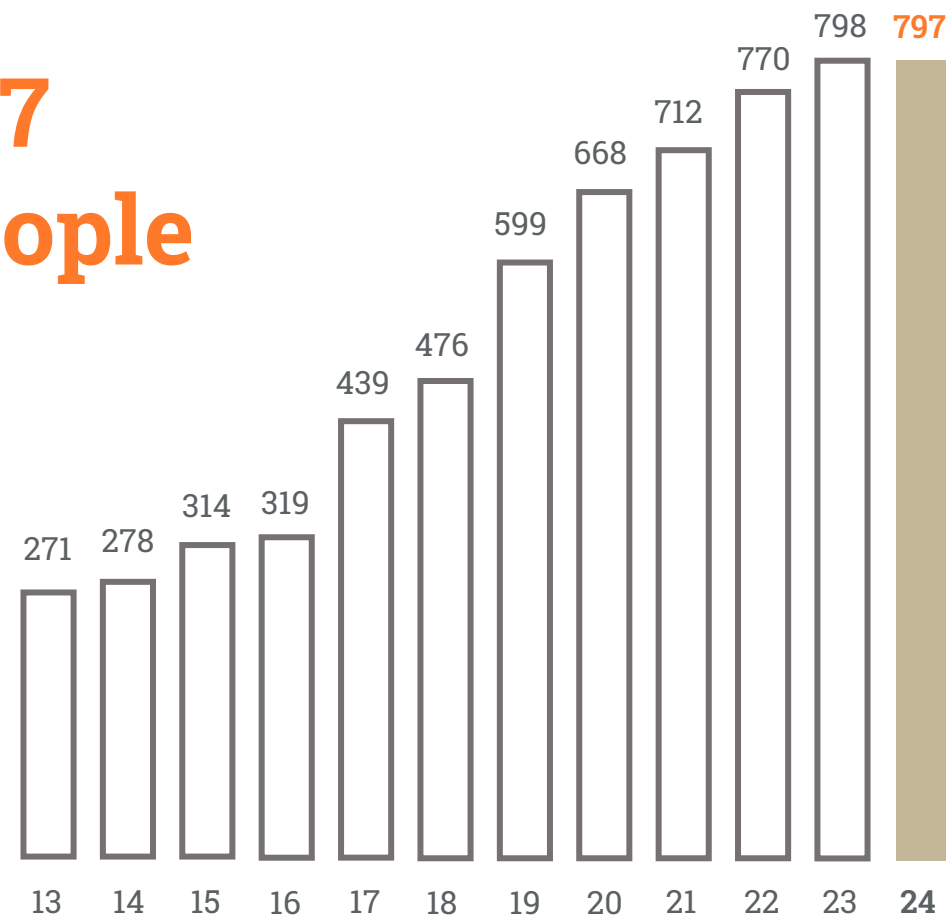


GROUP WORKFORCE

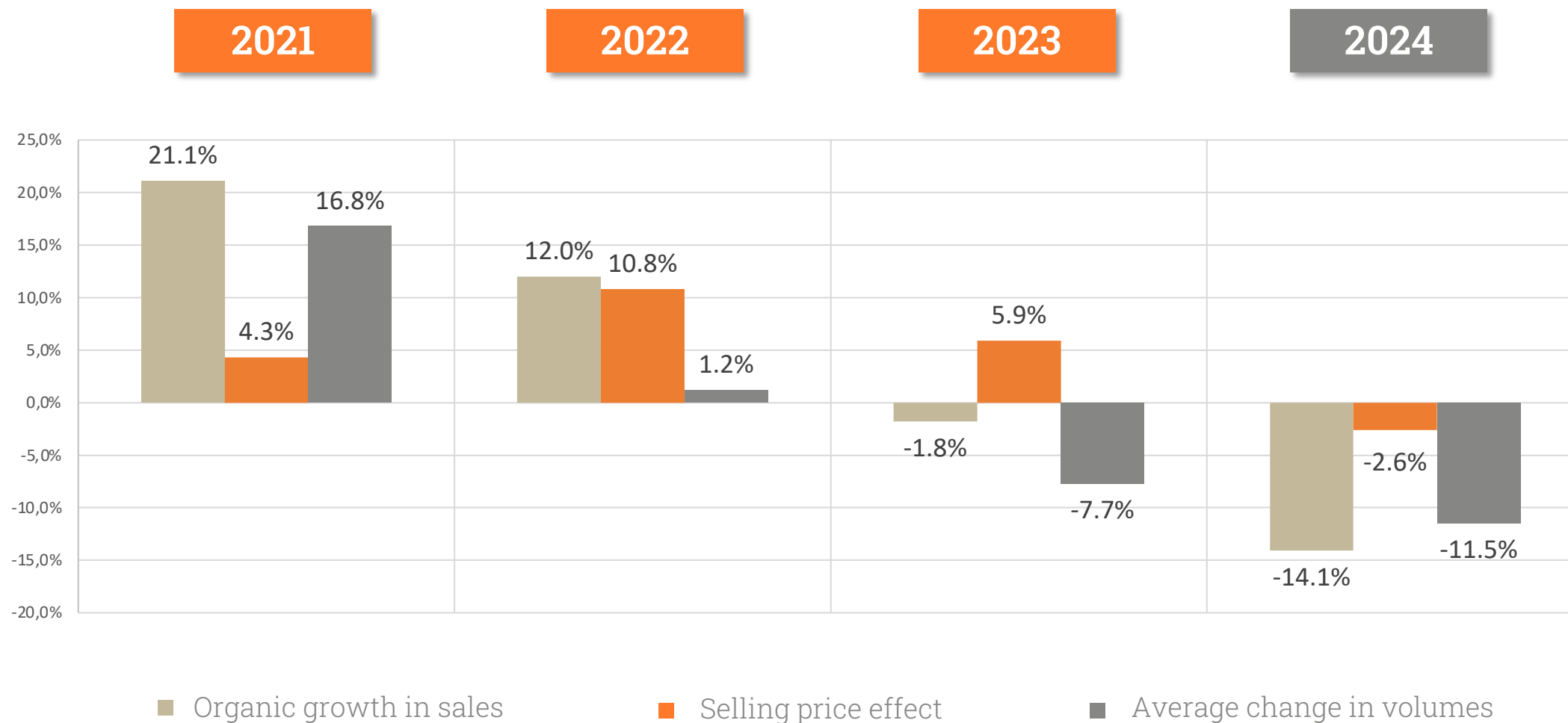


WORKFORCE from 2013 to 2024

797
people



VOLUMES OVER THE PERIOD 2021-2024



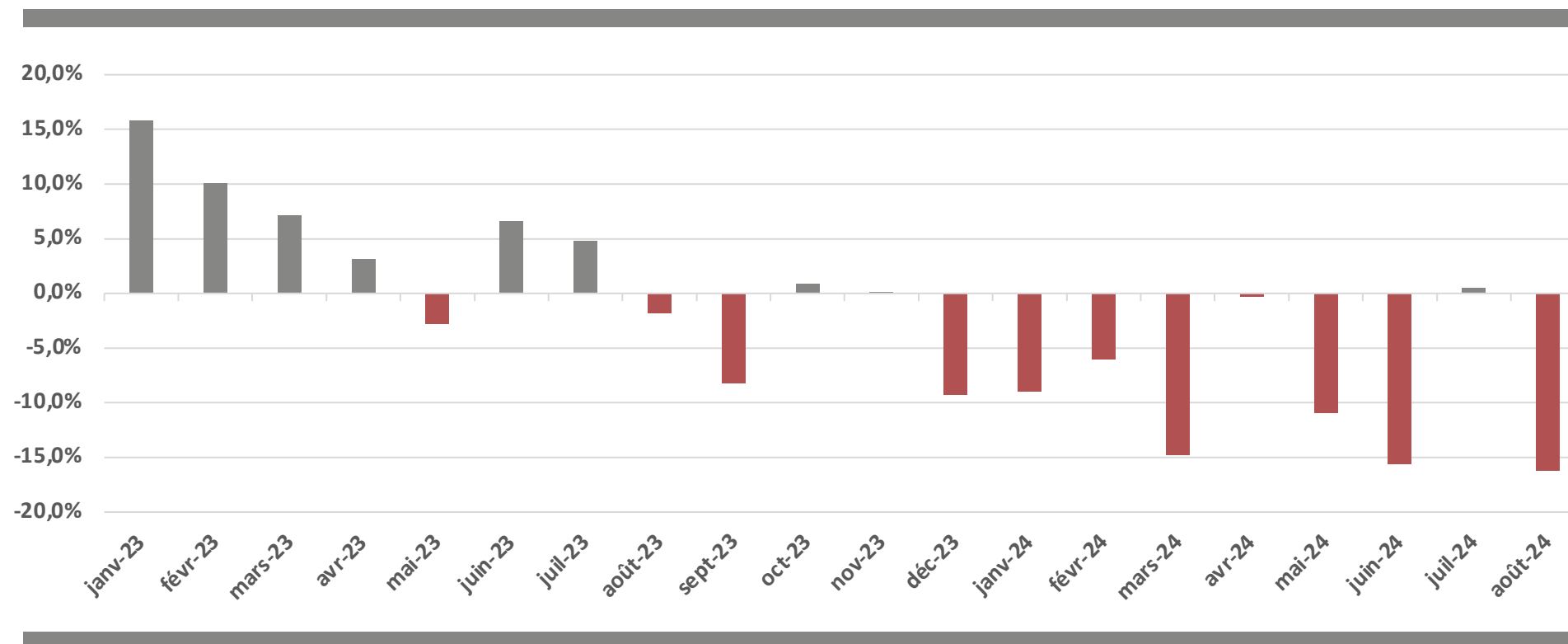
COEDIS - SANITARY AND HEATING WHOLESALERS



End August :



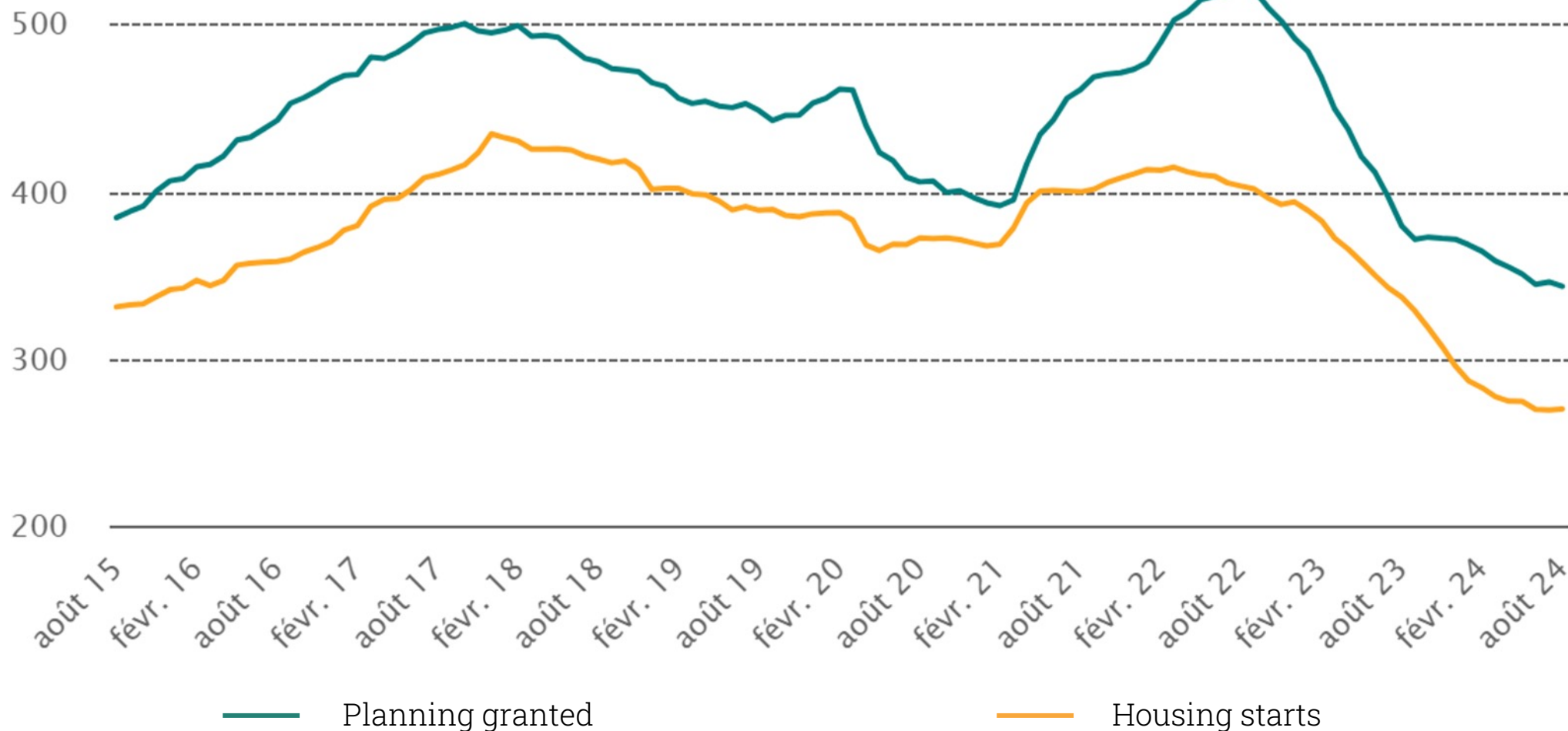
COEDIS: -8.3%



- **Coedis** is a trade association **accounting for almost 90% of sales** in the distribution of sanitary equipment, heating, air conditioning and pipework.

NEW HOUSING IN FRANCE

Cumulative number of homes over twelve months
Thousands of homes, unadjusted data



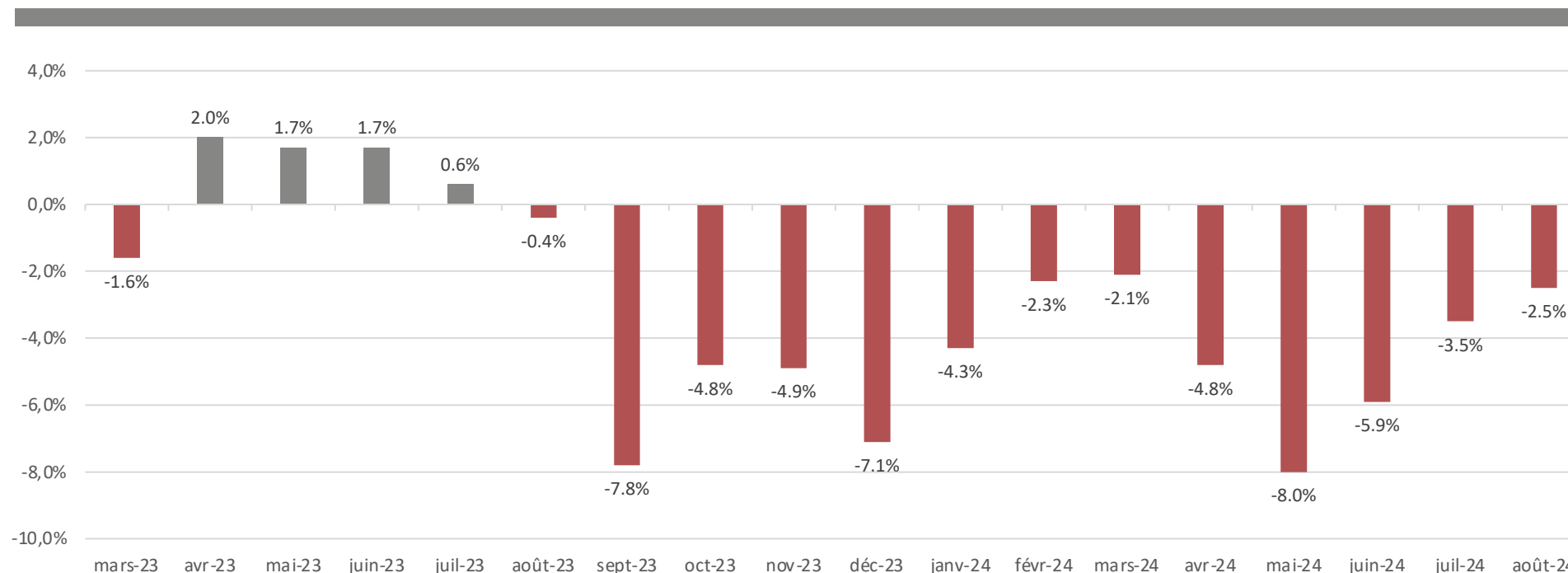
INOHA - DIY market



End August :



INOHA: -4.3%



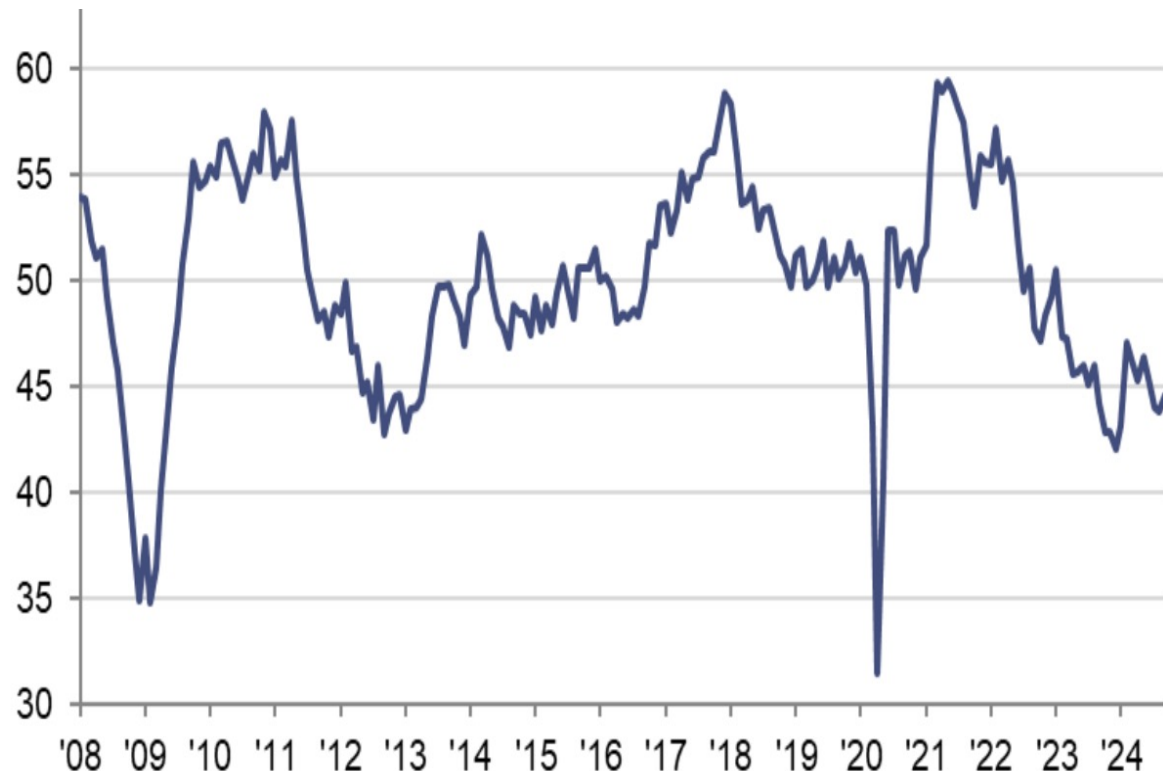
- **INOHA is a** new housing manufacturers trade association, which since 1978 has brought together manufacturers of products for maintenance, DIY, outdoor works, gardening, **home improvement and new-home building**.

INDUSTRY FRANCE AND EUROPE

France end March

PMI index for the French manufacturing industry

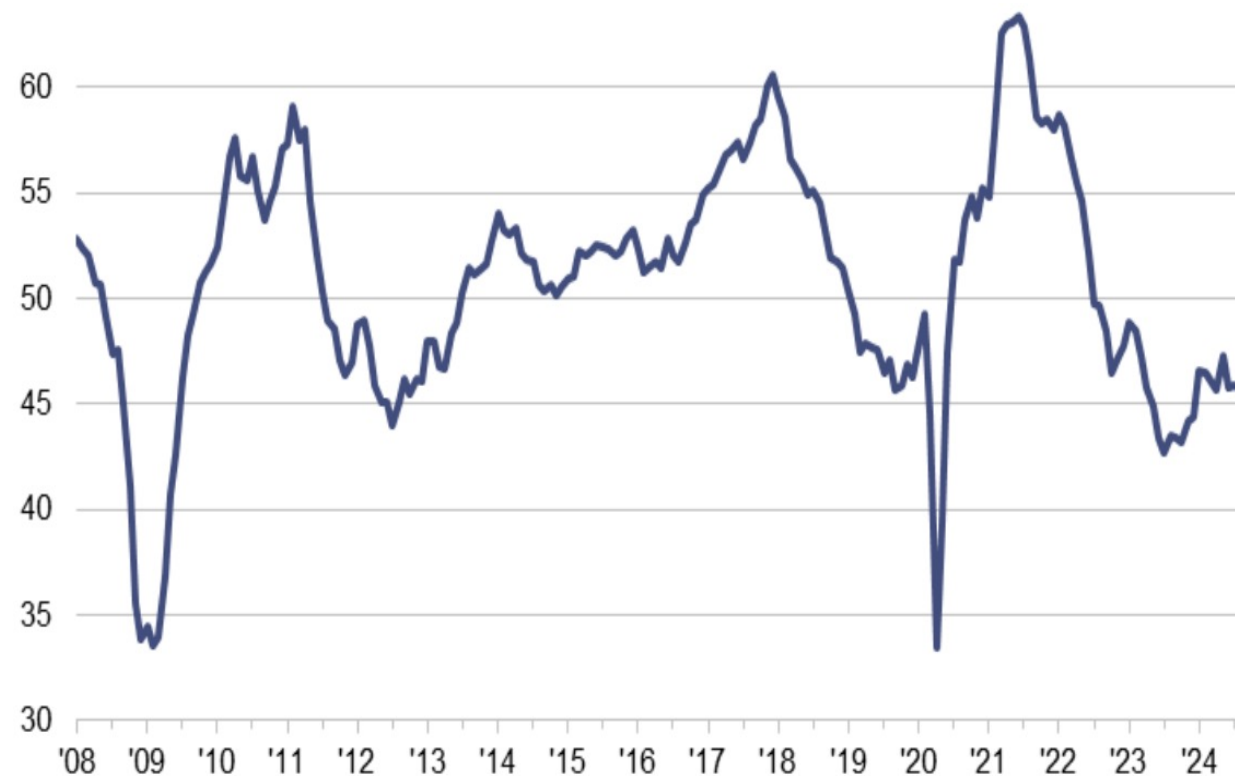
cvs, >50 = improvement on previous month



Euro zone end march

PMI index for the eurozone manufacturing industry

cvs, 50 = no change



BUSINESS

In thousands of euros	2024	2023	Variation 2024/2023
RETAIL	68 922	81 128	-15.0%
PRO CHANNEL	320 905	372 748	-13.9%
TOTAL	390 117	454 185	-14.1%

LATEST NEWS



August 1, 2024

Acquisition of
compteur-energie.com.



August 9, 2024

Acquisition by Sodeco
of Vena Contracta.



August 28, 2024

30,000 shares
purchased by
Thermador Groupe
(€77.8)



October 2, 2024

Signature of a Dutreil
pact covering 25.14% of
the capital

FINANCIAL STRUCTURE

September 2024 VS. September 2023



STOCK

€174.9m versus €193m



CASH POSITION

€46.8m versus €17.6m



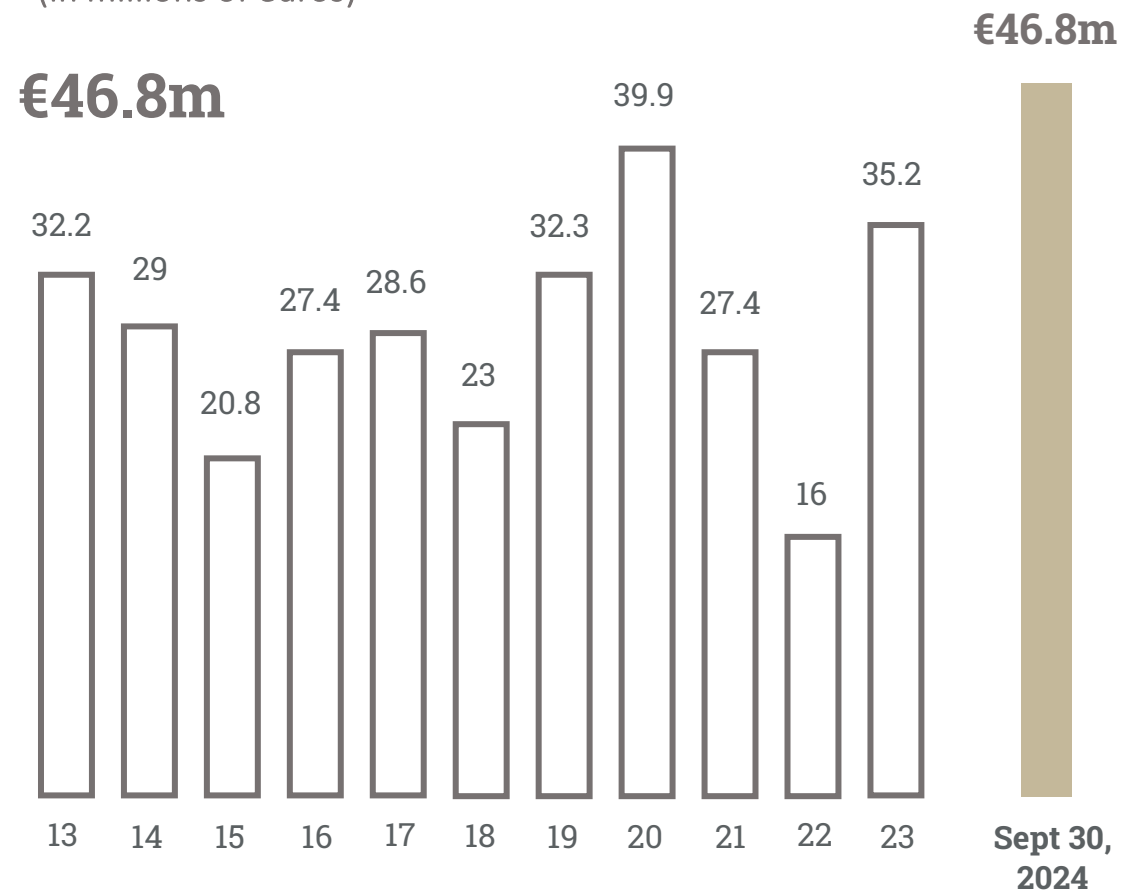
LOANS AND FINANCIAL DEBT

€32.6m versus €40.2m

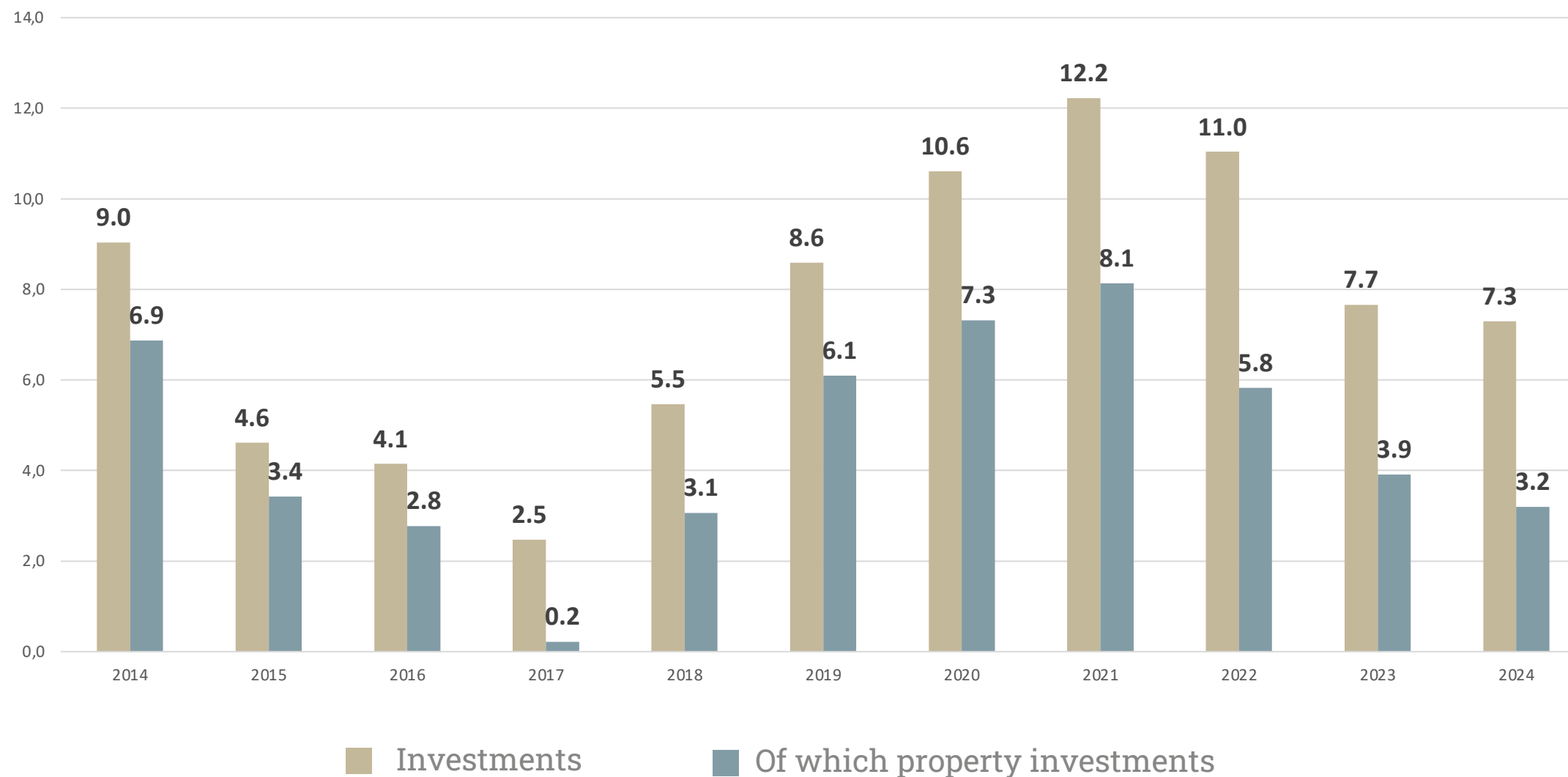
CASH

CASH

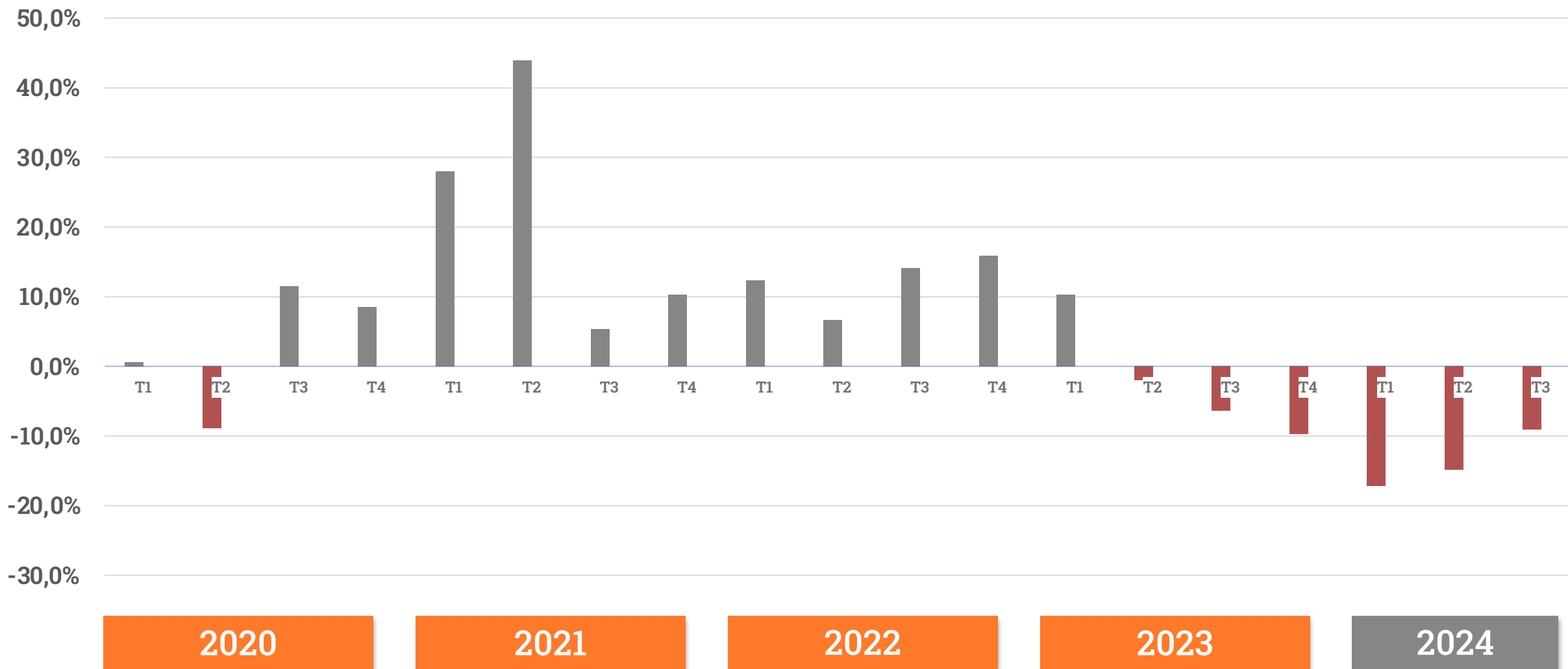
(in millions of euros)



INVESTMENTS



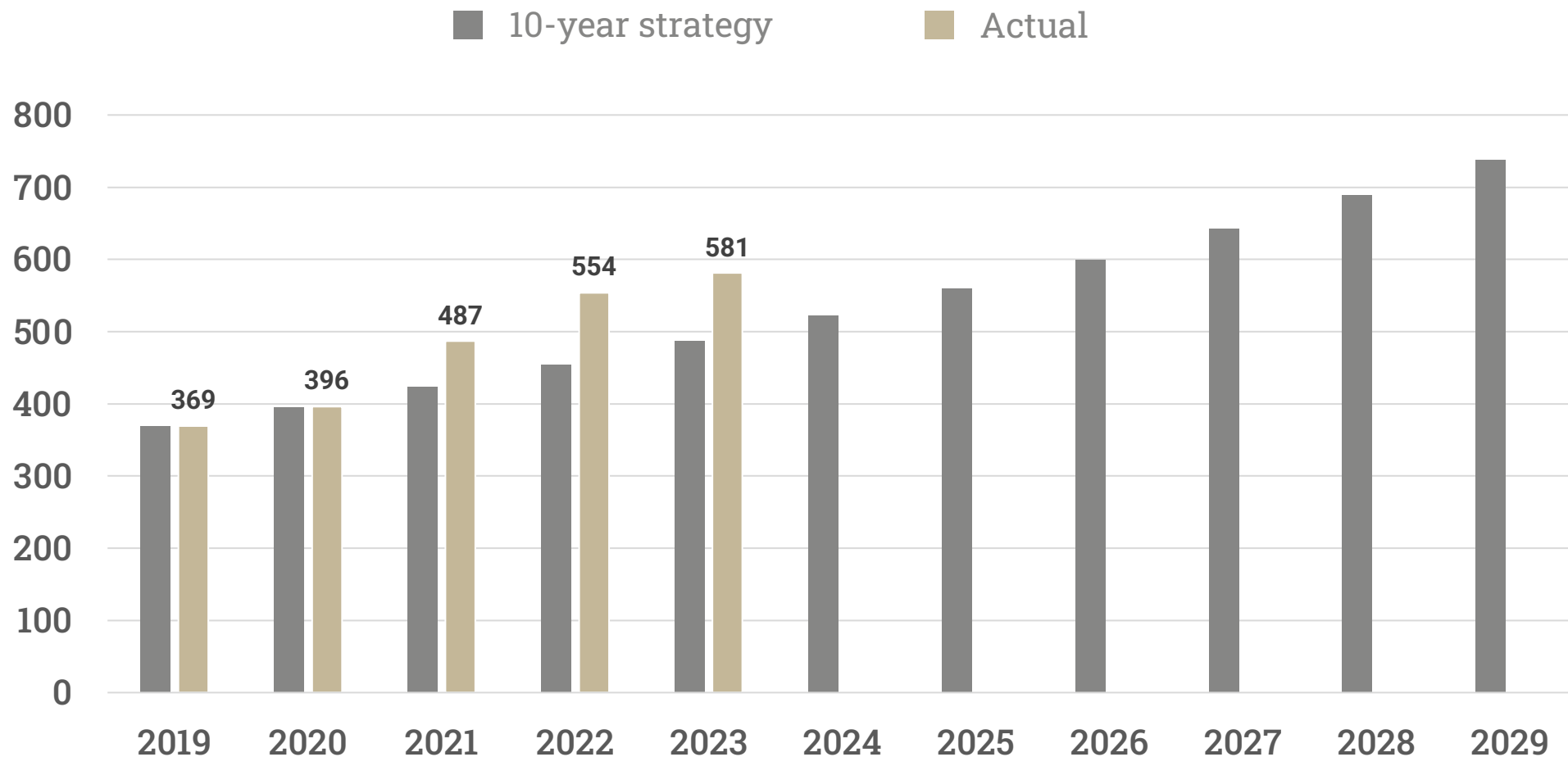
OUTLOOK - ORGANIC GROWTH BY QUARTER



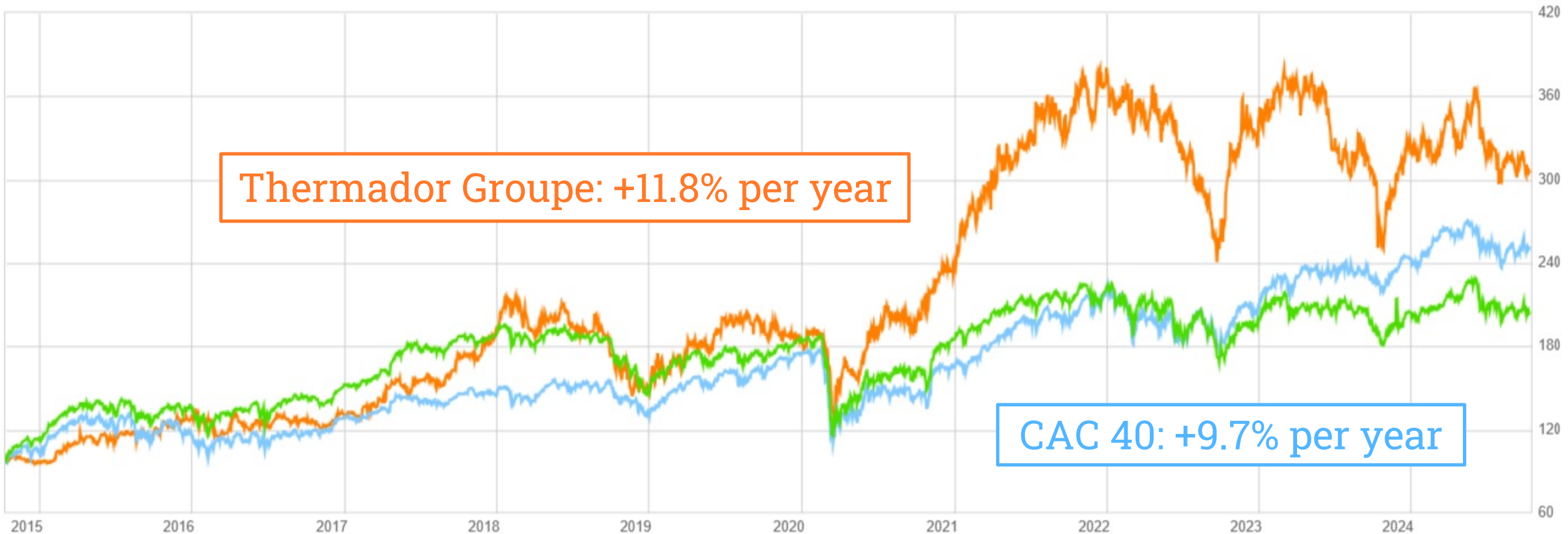
OUTLOOK



OUR GROWTH TARGETS



STOCK MARKET PERFORMANCE OVER THE LAST 10 YEARS – **DIVIDENDS REINVESTED**



Data calculated on October 11, 2024

QUESTIONS

