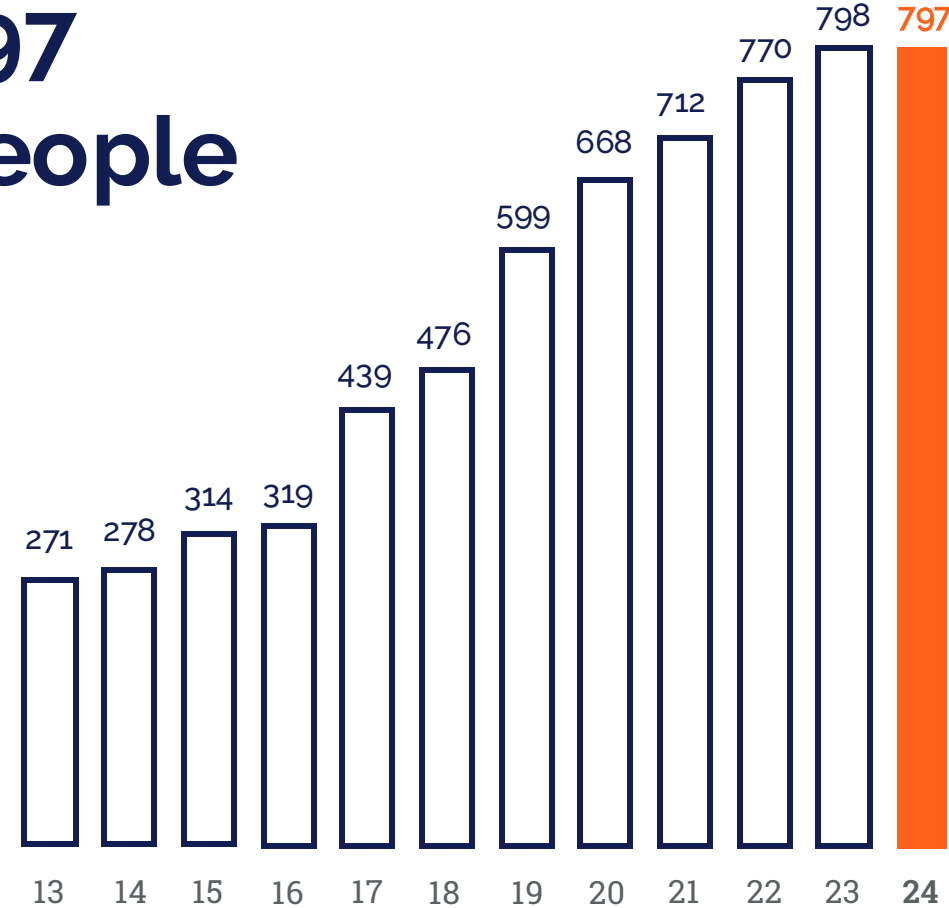


GROUP WORKFORCE



WORKFORCE from 2013 to 2024

797
people



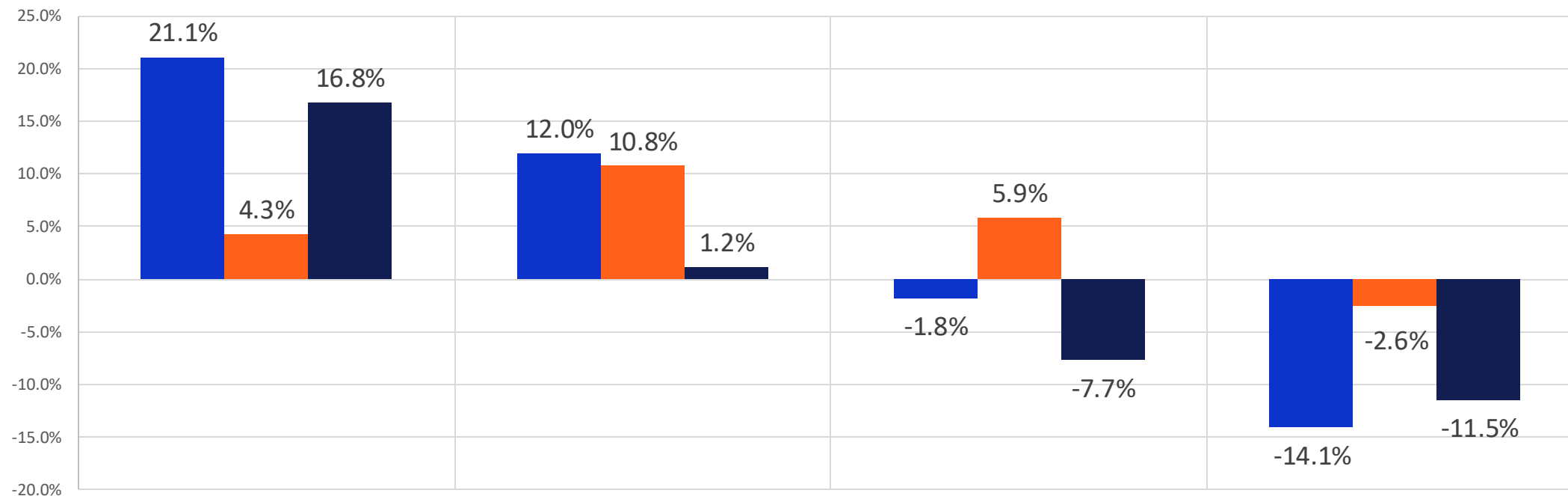
VOLUMES OVER THE PERIOD 2021 - 2024

2021

2022

2023

2024



■ Organic growth in sales

■ Selling price effect

■ Average change in volumes

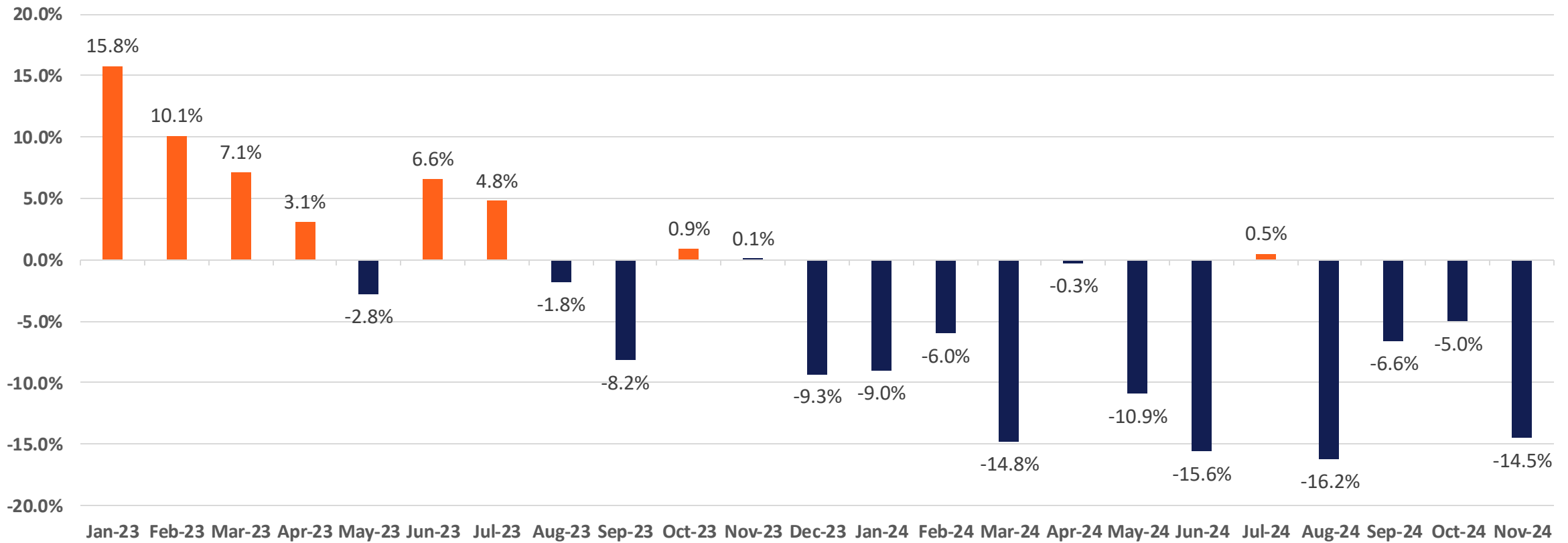
COEDIS – SANITARY AND HEATING WHOLESALERS



End November :



COEDIS: -8.5%

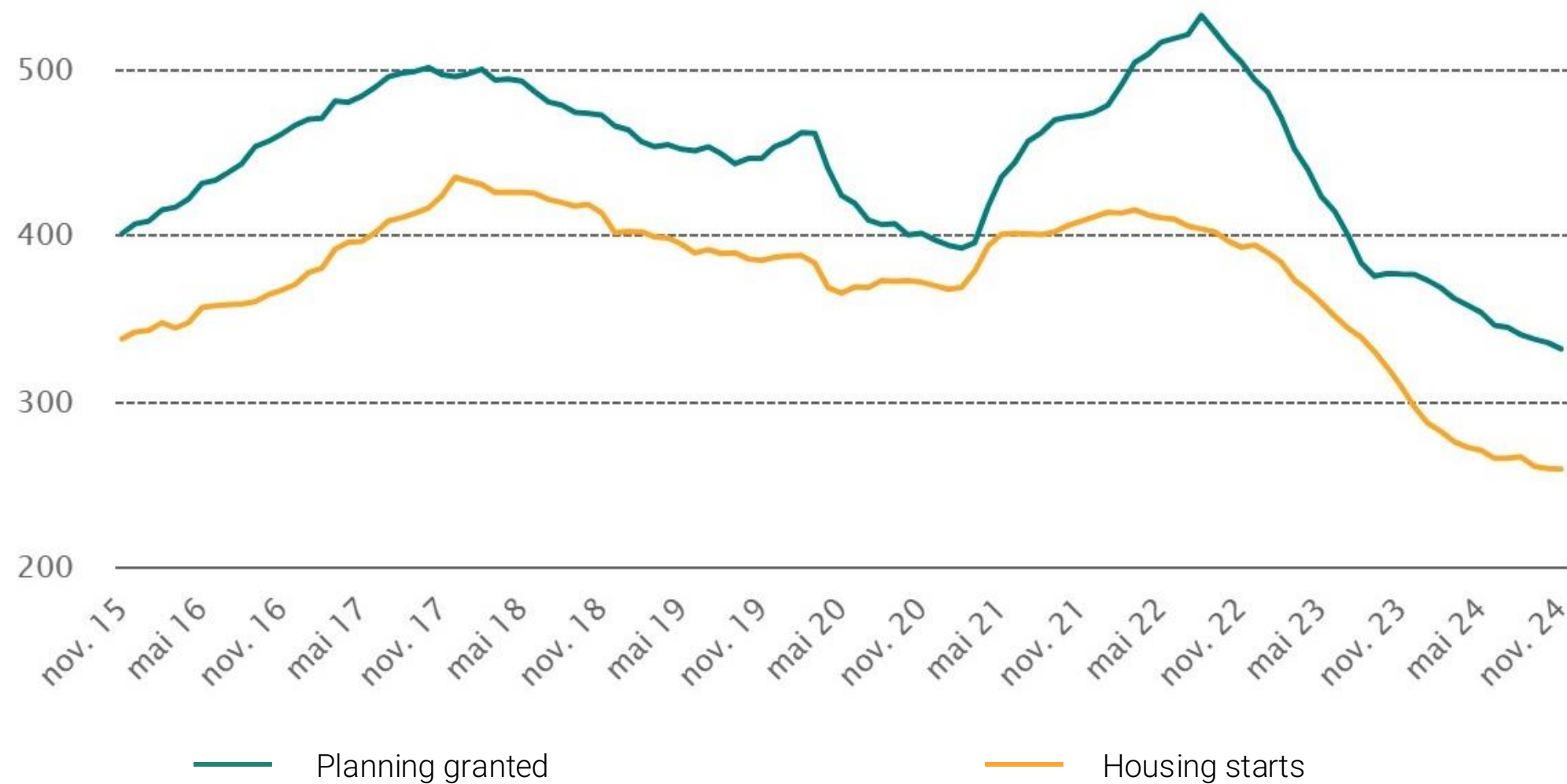


- Coedis is a **trade association** accounting for almost 90% of sales in the distribution of sanitary equipment, heating, air conditioning and pipework.

NEW HOUSING IN FRANCE



Cumulative number of homes over twelve months Thousands of homes, unadjusted data



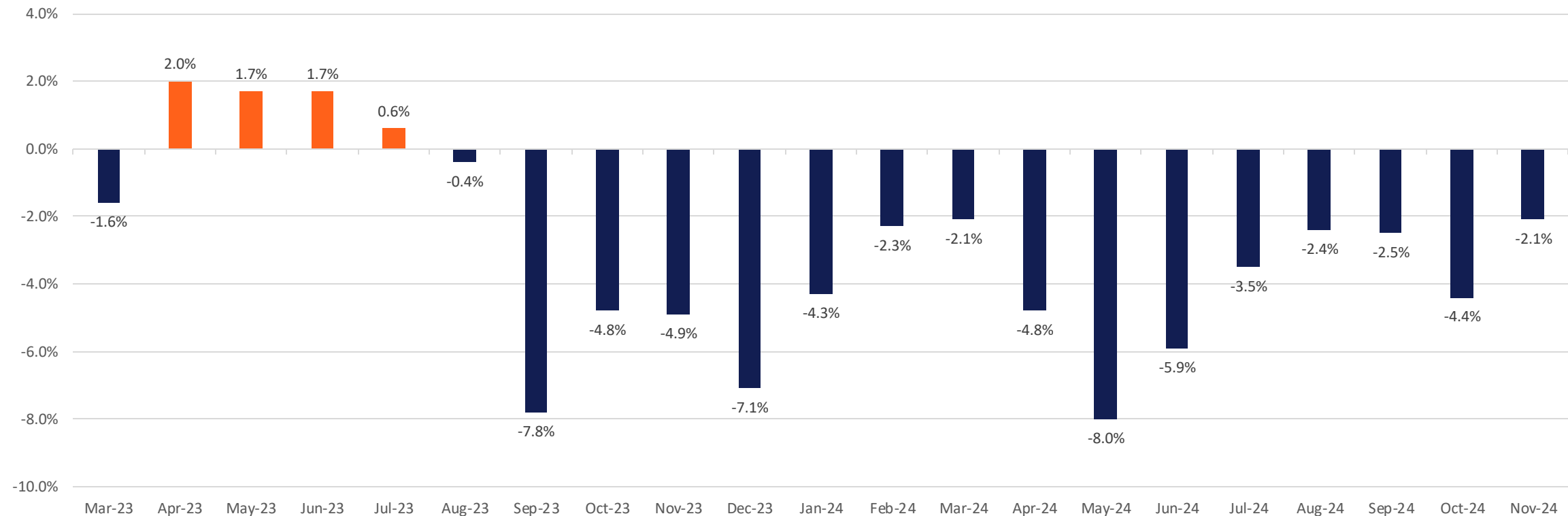
INOHA – DIY MARKET



End November :



INOHA : -4%



- INOHA is a new housing manufacturers trade association, which since 1978 has brought together manufacturers of products for maintenance, DIY, outdoor works, gardening, home improvement and new-home building.

INDUSTRY FRANCE & EUROPE

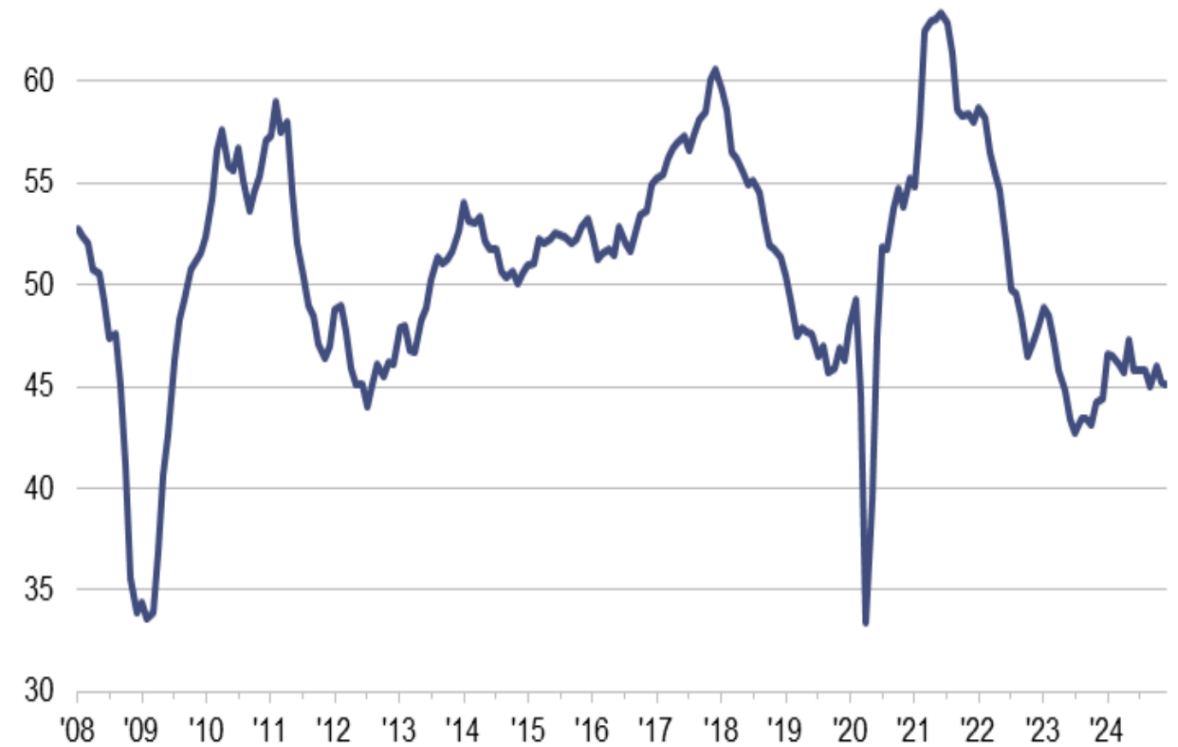
France end December

PMI index for the French manufacturing industry
cvs, >50 = improvement on previous month



Euro zone end December

PMI index for the eurozone manufacturing industry
cvs, 50 = no change



In thousands of euros	2024	2023	Variation 2024/2023
RETAIL	68 922	81 128	-15.0 %
PRO CHANNEL	320 905	372 748	-13.9 %
TOTAL	390 117	454 185	-14.1 %

LATEST NEWS



August 9, 2024

Acquisition by Sodeco of Vena Contracta.



October 2, 2024

Signature of a Dutreil pact covering 25.14% of the capital



August 1, 2024

Acquisition of compteur-energie.com.



August 28, 2024

30,000 shares purchased by Thermador Groupe (€77.8)



December 18, 2024

Exclusive negotiation with C2AI company

FINANCIAL STRUCTURE

September 2024 VS. September 2023



STOCK

€174.9m versus €193m



CASH POSITION

€46.8m versus €17.6m



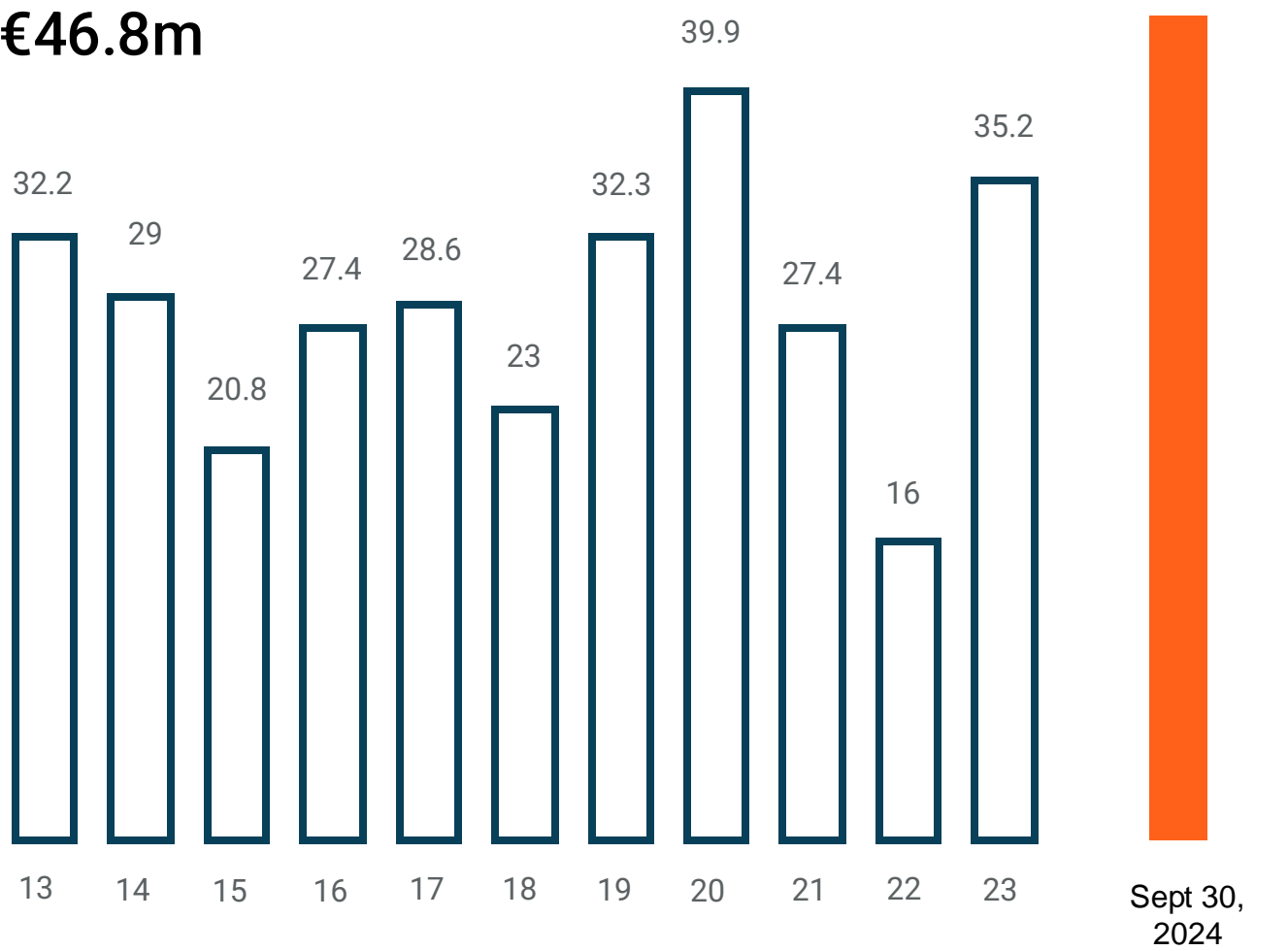
LOANS AND FINANCIAL DEBT

€32.6m versus €40.2m

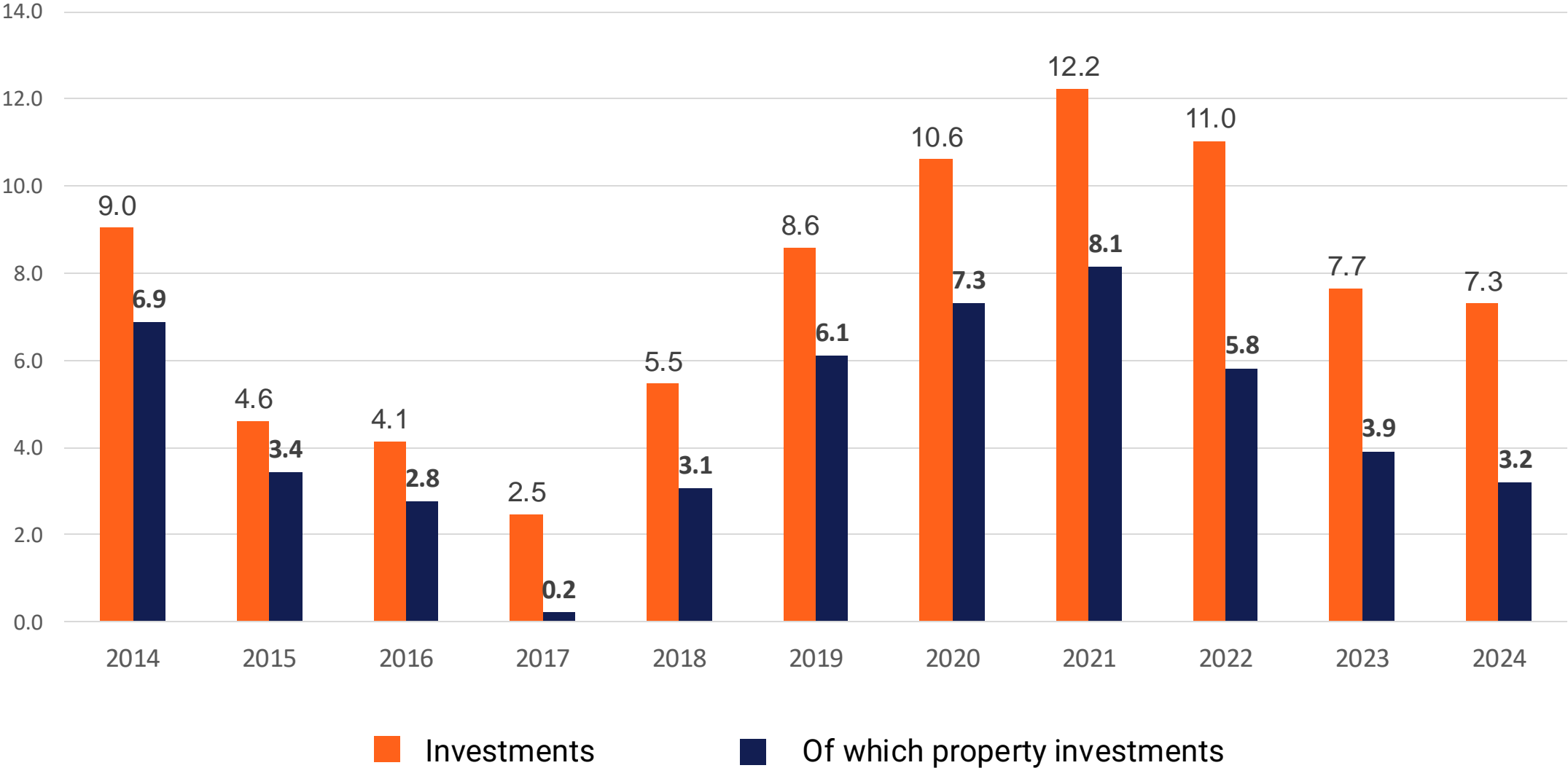
CASH

CASH

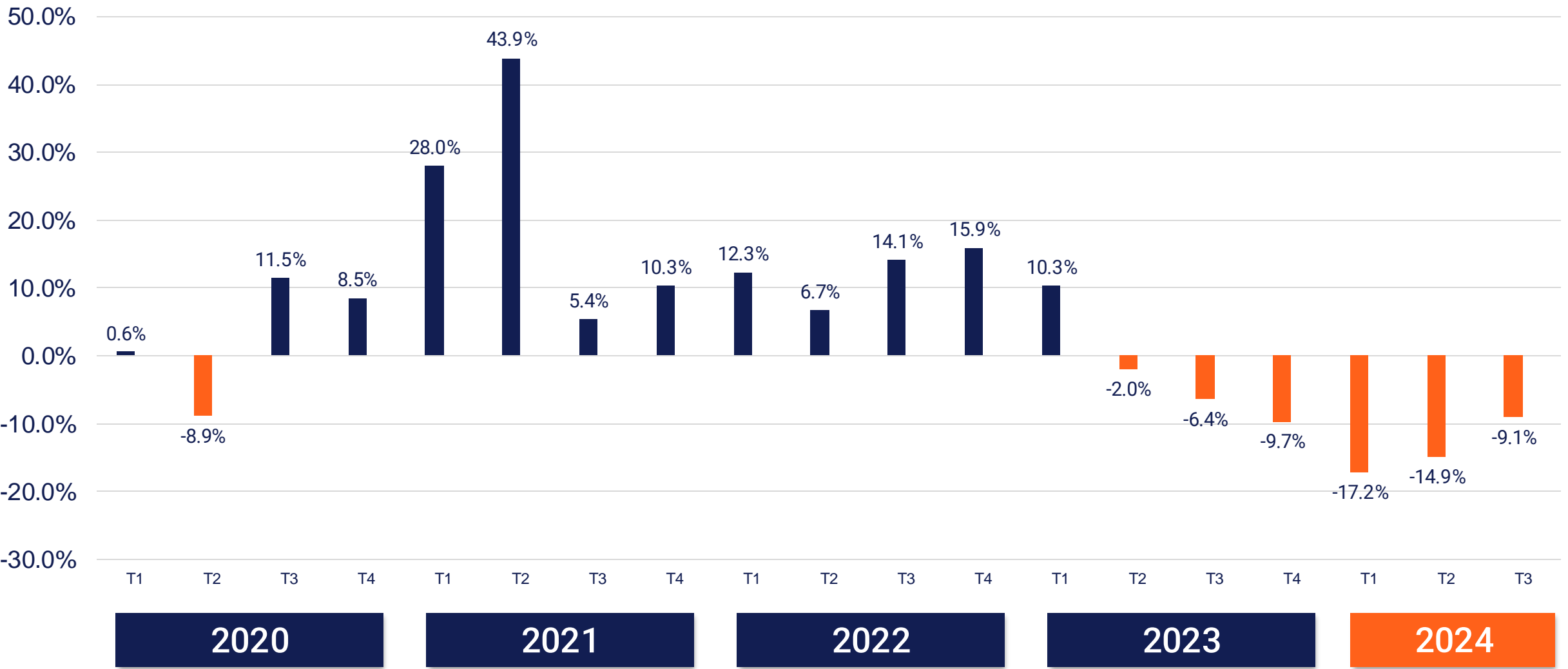
(in millions of euros)



INVESTMENTS



OUTLOOK – ORGANIC GROWTH BY QUARTER



OUTLOOK

MaPrimeRénov'



New homes



Trend



Water cycle



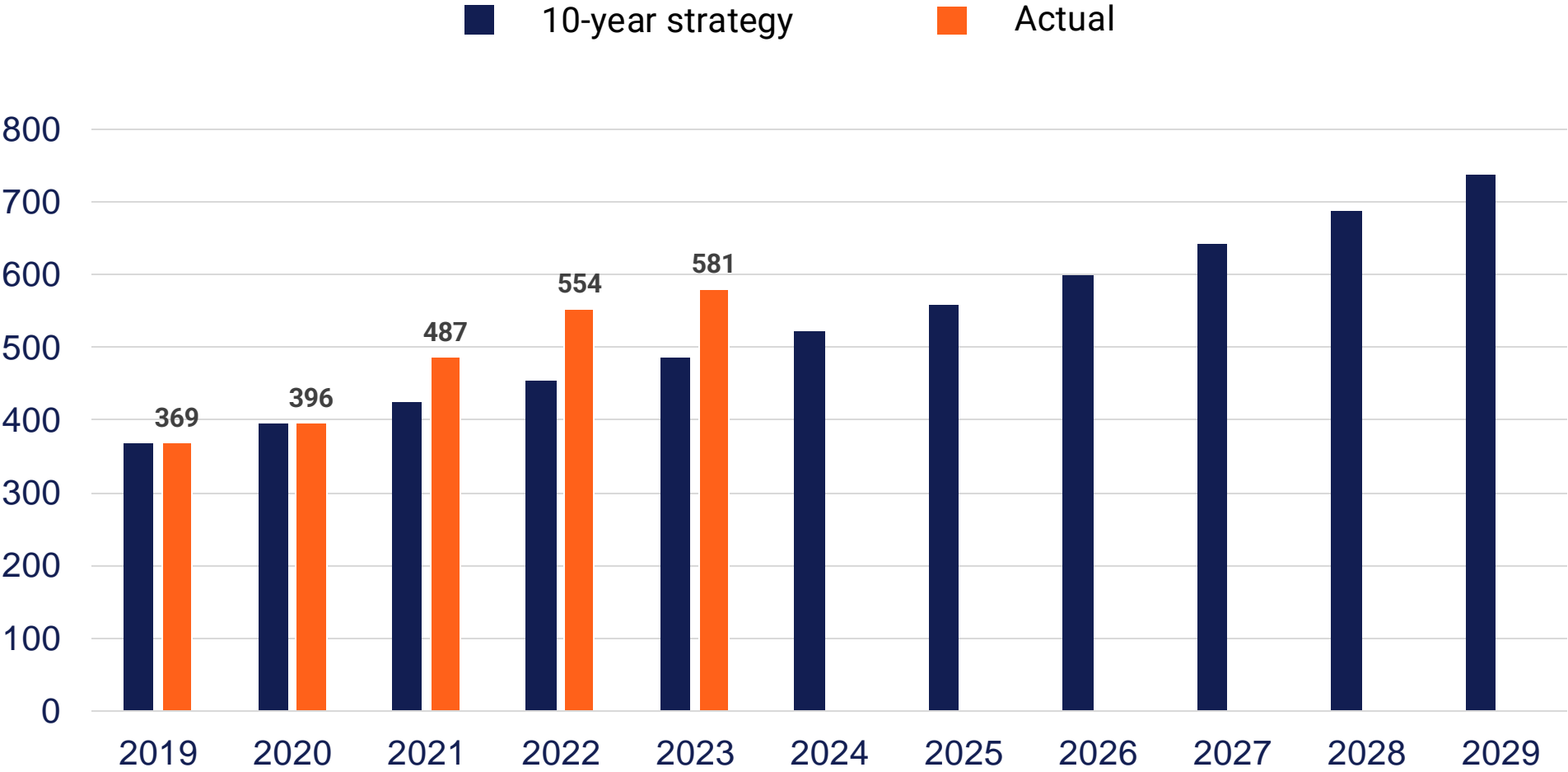
Prices



Acquisition
projects

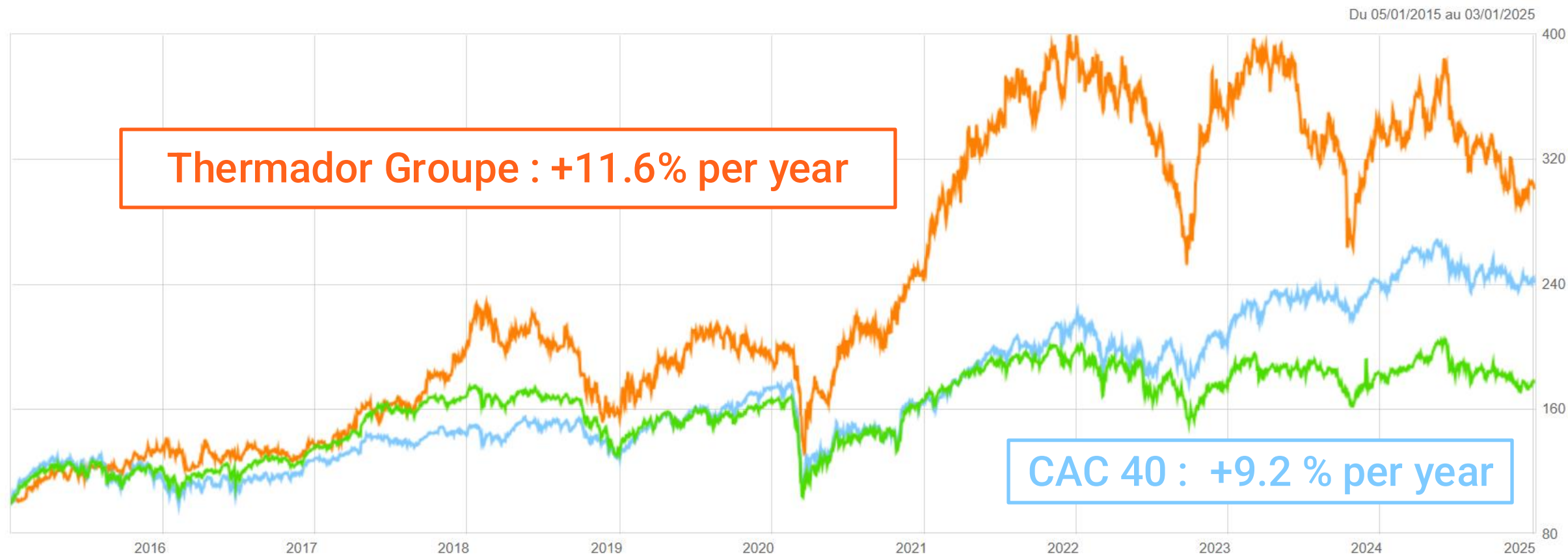


OUR GROWTH TARGETS



STOCK MARKET PERFORMANCE OVER THE LAST 10 YEARS

DIVIDENDS REINVESTED



Data calculated on January 3, 2025